

About OptiFunder

OptiFunder is a leading provider of cloud technology to the residential mortgage finance industry and pioneer of the Warehouse Lending Management System for mortgage originators. We provide a portfolio of technology solutions to non-bank mortgage originating institutions to help lenders originate more loans, reduce origination costs, and increase operational efficiency across the mortgage lifecycle. By joining OptiFunder, you'll become part of a forward-thinking company that is transforming the way our customers embrace technology to enhance their business and the bottom line. One of the fastest growing fintech companies, we offer the excitement of a rapidly growing technology disruptor with the stability of a seasoned management team and some of the brightest minds in mortgage banking and best talent around. Visit www.OptiFunder.com to learn more.

Job Description

OptiFunder is looking for a Senior Product Manager who will focus on delivering innovative products to our customers. This role requires coordinating all product activities from vision to implementation, including engaging customers to understand needs and requirements, developing long-term product strategy, defining product roadmaps, building strong relationships with engineering teams to build those products, and coordinating with various stakeholders to ensure success in bringing meaningful products to market. This is a collaborative role where you will work with cross-functional team members from all departments in the organization building process and structure while communicating priorities, progress, scope and tradeoffs.

Essential Functions

- Develop new platform functionality, working with internal and external parties to ensure solution success
- Maintain, communicate and execute on the business plan, road-map, product requirements and positioning
- Define, own, and report on metrics that determine successful release management
- Manage product scope and deliverables for releases, including the prioritization of customer and internal requests into a multi-year road map
- Drive whole product delivery across all functional teams including business, compliance, development, QA, support, training, marketing and documentation
- Communicate with customers, prospects, business development, sales and marketing to understand / document business requirements and identify highest priority areas for future product investment
- Deliver Sales and Support awareness training during development and release activities, in collaboration with Product Marketing, to ensure teams are prepared for product launches

Send inquiries to careers@optifunder.com. We are an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to any protected class status.

Skills and Experience (Must be prepared to discuss examples in depth)

- Minimum 7 years product management experience in delivering enterprise solutions
- Previous financial services experience in mortgage origination, servicing, or warehouse lending preferred
- Demonstrated experience in the SDLC and prioritizing requirements for development teams
- Experience driving, owning, and managing a product roadmap
- Experience delivering high-value solutions across scrum teams
- Thrives in a fast-paced, high-intensity startup culture: Has a growth mindset, resilient and curious
- Passionate about solving complex customer problems and developing clear product requirements
- Solid track record of building relationships and collaborating / influencing all levels of the organization
- Develop close relationships with customers to solicit feedback and manage expectations on deliverables customer engagement skills
- Should be comfortable rolling up the sleeves in the back office as well as presenting to executives and large groups

Mindset

- *Growth Mindset*: Proven ability to quickly learn new concepts, processes, software, engineering and mathematical ideas. Committed to professional development with focus on data science continuum and state-of-the art technologies.
- *Empathetic and Customer-focused*: Effective listener who builds collaborative relationships and strives for mutual gain in all interactions. Focused on delivering product and services that solve customers' problems, generates business value, and enhances user experience.
- *Resilient*: Ability to deal with open-ended data-related problems, and to gain valuable insights from data sets that may be initially unwieldy. Must be able to effectively clean data sets to perform analysis and predictive analytics work.
- *Creative Problem Solver*: Able to come up with unusual or clever ideas about a given topic or situation, or to develop creative ways to frame or solve a problem. Responds to obstacles and takes appropriate action when faced with adversity.
- *Displays Professionalism*: Self-motivated to display high personal, professional and ethical standards.

Travel Requirements

This position can be remote and may travel occasionally to corporate headquarters in St. Louis, client sites and conferences.

Location: Open

Job Type: Full-time

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